

Advisory Results

Through our advisory programs, we work with clients, including companies, financial institutions, industries, and governments, to transform ideas into increased private sector investment, green growth, inclusive job creation, and bankable projects. We help establish the necessary conditions that will attract capital, enabling the private sector to grow.

Learn more about IFC's [Advisory](#) work.

Development Reach by IFC's Advisory Clients

| | CY21 RESULTS |
|---|-----------------|
| Retail Payment & Mobile Banking | |
| Number of non-cash retail transactions (millions) | 202.4 |
| Value of non-cash retail transactions (\$ millions) | 7,210.9 |
| Credit Infrastructure | |
| Collateral registries or credit bureaus created or improved | 1 |
| SMEs & Microenterprises receiving loans secured with movable property | 24,167 |
| Financing facilitated (\$ millions) | 968,083.6 |
| Agribusiness | |
| Farmers reached | 181,284 |
| Corporate Governance | |
| Financing facilitated (\$ millions) | 151.7 |
| Energy & Resource Efficiency | |
| Financing facilitated (\$ millions) | 321.9 |
| People with access to improved services | 845,063 |
| Public-Private Partnerships | |
| PPP that reached commercial close | 11 |
| Private financing estimated at commercial close (\$ millions) | 4,248.2 |
| People expected with access to improved infrastructure and health services (millions) | 2.4 |
| Improving Business Environment | |
| Number of investment climate reforms | 17 |
| Direct compliance cost savings (\$ millions) | 13.2 |
| Investment promotion (\$ millions) | 111.3 |

Advisory Services Development Effectiveness Score, FY22 vs. FY21

| | FY22 | FY21 |
|--|------|------|
| IFC Total | 71% | 71% |
| By Region¹ | | |
| Africa | 81% | 61% |
| South Asia | 54% | 56% |
| East Asia and the Pacific | 55% | 76% |
| Latin America and the Caribbean | 67% | 82% |
| Central Asia and Türkiye | 100% | 100% |
| Middle East | 60% | 71% |
| Europe | 100% | 73% |
| Global | 100% | 100% |
| By Industry² | | |
| Financial Institutions Group | 69% | 69% |
| Manufacturing, Agribusiness & Services | 29% | 64% |
| Infrastructure & Natural Resources | 71% | 0% |
| Disruptive Technologies and Funds | – | 100% |
| Transaction Advisory | 67% | 71% |
| Other Advisory, including Environment, Social & Governance | 100% | 91% |
| Creating Markets Regional Advisory | 69% | 69% |

1. The FY21 DE score for Global is based on less than 5 rated projects. The FY22 DE scores for Europe and Central Asia & Türkiye are based on less than 5 rated projects.
2. The FY21 DE scores for Disruptive Technologies and Funds and Infrastructure & Natural Resources are based on less than 5 rated projects. The FY22 DE scores for Manufacturing, Agribusiness & Services and Infrastructure & Natural Resources are based on less than 10 rated projects. There is no rated project for Disruptive Technologies and Funds in FY22.